

OBJECTIVES AND CLIENT PROFILE

Objectives

- To preserve and build client wealth
- To consistently achieve positive "real" rates of return

Client Profile

US and foreign high and ultra high net worth individuals; trusts; endowments; foundations and pension plans

We eliminate traditional conflicts of interest present in the wealth management industry by charging an all inclusive flat fee that varies as follows:

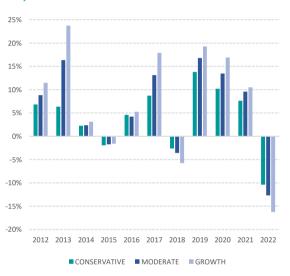
| | ≤\$1MM | \$1MM / \$5MM | \$5MM≤ |
|---|--------|---------------|--------|
| С | 1,00% | 0,95% | 0,80% |
| M | 1,30% | 1,25% | 1,20% |
| G | 1,40% | 1,35% | 1,25% |

INVESTMENT PROFILE

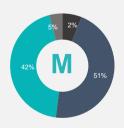
We are an international financial services firm with more than thirty years of experience in capital markets. We offer wealth management services for high and ultra high net worth individuals through the structuring of discretionary investments portfolios. Our investment philosophy consists in preserving and enhancing our clients' purchasing power without exposing their assets to unnecessary risk. Investing with a long-term horizon results in lower turnover, transaction costs and taxes. We believe in the power and inevitability of change, and we recognize the cyclicality and volatility of the economy and capital markets. As a result, our investment process is proactive and responds with different policies and strategies to achieve superior long-term returns.

HISTORICAL PERFORMANCE (NET OF FEES)

| | | • | |
|-----------------------------------|--------------|----------|----------|
| | CONSERVATIVE | MODERATE | GROWTH |
| 2013 | 6.36% | 16.33% | 23.75% |
| 2014 | 2.25% | 2.35% | 3.13% |
| 2015 | (1.93%) | (1.74%) | (1.59%) |
| 2016 | 4.59% | 4.23% | 5.25% |
| 2017 | 8.70% | 13.13% | 17.90% |
| 2018 | (2.64%) | (3.54%) | (5.49%) |
| 2019 | 13.81% | 16.79% | 19.28% |
| 2020 | 10.18% | 13.45% | 16.90% |
| 2021 | 7.62% | 9.59% | 10.49% |
| 2022 | (10.39%) | (12.68%) | (16.22%) |
| APR 2023 | 0.52% | 0.51% | 0.83% |
| YTD 2023 | 3.29% | 3.97% | 5.48% |
| | | | |
| ANNUALIZED RETURN SINCE INCEPTION | 4.20% | 5.88% | 7.34% |









- **CASH & EQUIVALENTS**
- FIXED INCOME
- FOUITY
- OTHER

BUSINESS MODEL

We offer our clients a wide variety of custodians to accommodate their specific geographical and fiscal needs. Clients can choose between:

UBS (W8/SWITZERLAND) BANCO SANTANDER (W8/ SWITZERLAND) JP MORGAN (W8-W9 / U.S.A) CHARLES SCHWAB (W8-W9 / U.S.A)

The account is opened at the client's custodian of choice and through a limited Power Of Attorney we are aloud to manage the assets located in the account according to the client's



CLIENTES Acuerdo de cooperación entre el custodio y AV Securities.

CUSTODIOS Documentos para aperturas de cuentas. Acuerdos de los productos, KYC/DDF